Offering <u>Memorandum</u>

Turnkey Multifamily Offering 140 Roosevelt Avenue, Redwood City, CA 94061

Single Family Home & Fourplex | Offered at: \$2,650,000



Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394 Nate Gustavson Senior Vice President 415.786.9410 nate.gustavson@compass.com CA: 01898316

Table of Contents

Executive Summary	
Rent Roll	2
ProForma Operating Expenses	3
Investment Overview	4
Property Photos	5
Location Overview	12
Redwood City	17
Sale Comps Map	18
Sale Comparables	19

Confidentiality & Disclaimer

The information contained in the offering is confidential, furnished solely for the purpose of review by a prospective purchaser of the subject property. The material is based in part upon information supplied and in part upon information obtained by Compass Commercial from sources it deems reasonably reliable. No warranty or representation, expressed or implied, is made by the owner, Compass Commercial, or any of their respective affiliates, as to the accuracy or completeness of the information contained herein or any other written or oral communication transmitted to a prospective purchaser in the course of its evaluation of the Property. No legal liability is assumed or to be applied in connection with the information or such other communications. Without limiting the generality of the foregoing, the information shall not be deemed a representation of the state of affairs of the subject property or constitute an indication that there has been no change in the business or affairs of the subject property since the date of preparation of the information. Prospective purchasers should make their own projections and conclusions without reliance upon the materials contained herein and conduct their own independent due diligence, including engineering and environmental inspections, to determine the condition of the Property and the existence of any potentially hazardous material located at the site.

The Offering Memorandum was prepared by Compass Commercial. It contains select information pertaining to the subject property and does not purport to be all inclusive or to contain all of the information which a prospective purchaser may desire. All financial projections are provided for general reference purposes only and are based on assumptions relating to the general economy, competition and other factors beyond control and, therefore, are subject to material change or variation. An opportunity to inspect the subject property will be made available to qualified prospective purchasers. In the Offering certain documents and other materials are described in summary form. The summaries do not purport to be complete nor, necessarily, accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to independently review all documents.

The Offering is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Compass Commercial or the owner. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the subject property described herein.

The owner and Compass Commercial expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offer to purchase the subject property and/or to terminate discussions with any party at any time with or without notice. The owner shall have no legal commitment or obligation to any interested party reviewing the Offering or making an offer to purchase the subject property unless a written agreement for the purchase of the subject property has been fully executed and delivered by the owner and such party and any conditions to the owner's obligations there under have been satisfied or waived and then only to the extent expressly provided for therein. Compass Commercial is not authorized to make any representations or agreements on behalf of the owner.

> All property showings are by appointment only. Please consult listing agent for more details.

Cameron D. Foster

Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



EXECUTIVE SUMMARY

Address County APN Zoning	140 Roosevelt Avenue Redwood City, California San Mateo County 053-094-130 R4 - Multifamily Medium Density
Price	\$2,650,000
Units	5
Price/Unit	\$530,000
Price/Sqft	\$609
Price/Room	\$147,222
Rentable Square Feet	4,354
Lot Size	7,470
Year Built	1932
Current Cap Rate	3.60%
Current GRM	17.25
Market Cap Rate	3.78%
Market GRM	16.79

Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394

-



20

RENT ROLL

UNIT	ТҮРЕ	CURRENT RENT	MARKET RENT
1	2-Bedroom/2-Bath	\$2,700	\$2,925
2	2-Bedroom/1-Bath	\$2,400	\$2,600
3	1-Bedroom/1-Bath	\$2,300	\$2,300
4	1-Bedroom/1-Bath	\$2,300	\$2,300
5	2-Bedroom/1-Bath	\$2,600	\$2,600
MON	THLY RENT TOTALS	\$12,300	\$12,725
	Laundry Income*	\$500	\$500
MON	THLY GROSS TOTAL	\$12,800	\$13,225
ANN	JAL TOTALS	\$153,600	\$158,700

NOTES

* Laundry income from Owner's 2020 Profit and Loss

OFFE

Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



PROFORMA OPERATING EXPENSES

PROFORMA INCOME	CURRENT	PROJECTED
Scheduled Gross Income [1]	\$147,600	\$152,700
Laundry Income	\$6,000	\$6,000
Effective Gross Income	\$153,600	\$158,700
Less Vacancy (3.00%) [2]	(\$4,608)	(\$4,761)
EFFECTIVE GROSS INCOME	\$148,992	\$153,939

PROFORMA EXPENSES

New Property Taxes (@ 1.0842%) [3]	\$28,731
Special Assessments [4]	\$145
Insurance [5]	\$3,832
Garbage and Water	\$13,279
Gas & Electric	\$2,732
Maintenance and Repairs [6]	\$5,000
TOTAL EXPENSES	\$53,719

EXPENSES	CURRENT	PROJECTED
% Effective Gross Income	36.1%	34.9%
Expenses/Unit	\$10,744	\$10,744
NET OPERATING INCOME	\$95,273	\$100,220

NOTES

[1] Scheduled Gross Income - Based on Owner's 10/14/21 Rent Roll

[2] Vacancy estimated at 3.00% of Effective Gross Income

[3] Price (x) Composite Tax Rate (1.0842%)

[4] Special Assessments derived from 2021 Tax Bill

[5] Estimated at \$0.88/sqft/year

[6] Estimated at \$1,000/unit/year

Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



INVESTMENT OVERVIEW

This stunning 5-unit apartment complex is located in highly desirable, Redwood City, California. Situated on a 7,470 square-foot parcel of land, the subject property was constructed in 1932 and has a gross building area of 4,354 square feet. The property has undergone exterior and interior updates including interior remodels as units have turned over. The units are bright with natural light and each has a locked storage area in the carport. The renter profile on this strip of Roosevelt Avenue will benefit from having the perfect balance of a quiet suburban neighborhood, while being in the immediate proximity to Redwood City's urban attractions.

FEATURES & AMENITIES

- Beautifully Maintained and All Units Updated
- Dual-pane Windows
- One Enclosed Garage & Four Carports
- Each Unit has Locked Storage in Carport
- Separately Metered for Electricity & Gas
- Laundry Room | 2 Washers & 2 Dryers (Owned)

Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394





Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394

EXTERIOR PHOTOS



Mar Min.

<image>



Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



0

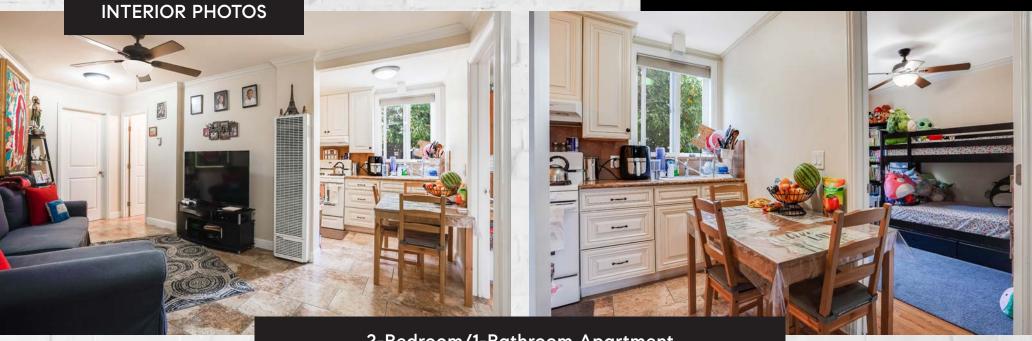












2-Bedroom/1-Bathroom Apartment



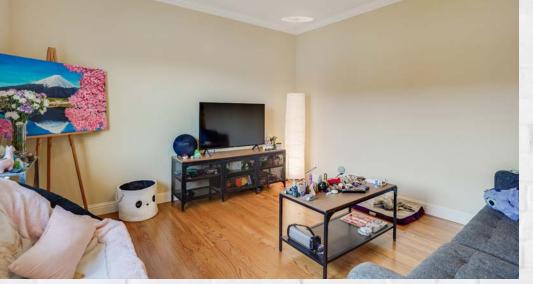


Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394





1-Bedroom/1-Bathroom Apartment









EXTERIOR PHOTOS



Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394 Nate Gustavson Senior Vice President 415.786.9410 nate.gustavson@compass.com CA: 01898316

140 ROOSEVELT AVENUE | REDWOOD CITY, CALIFORNIA









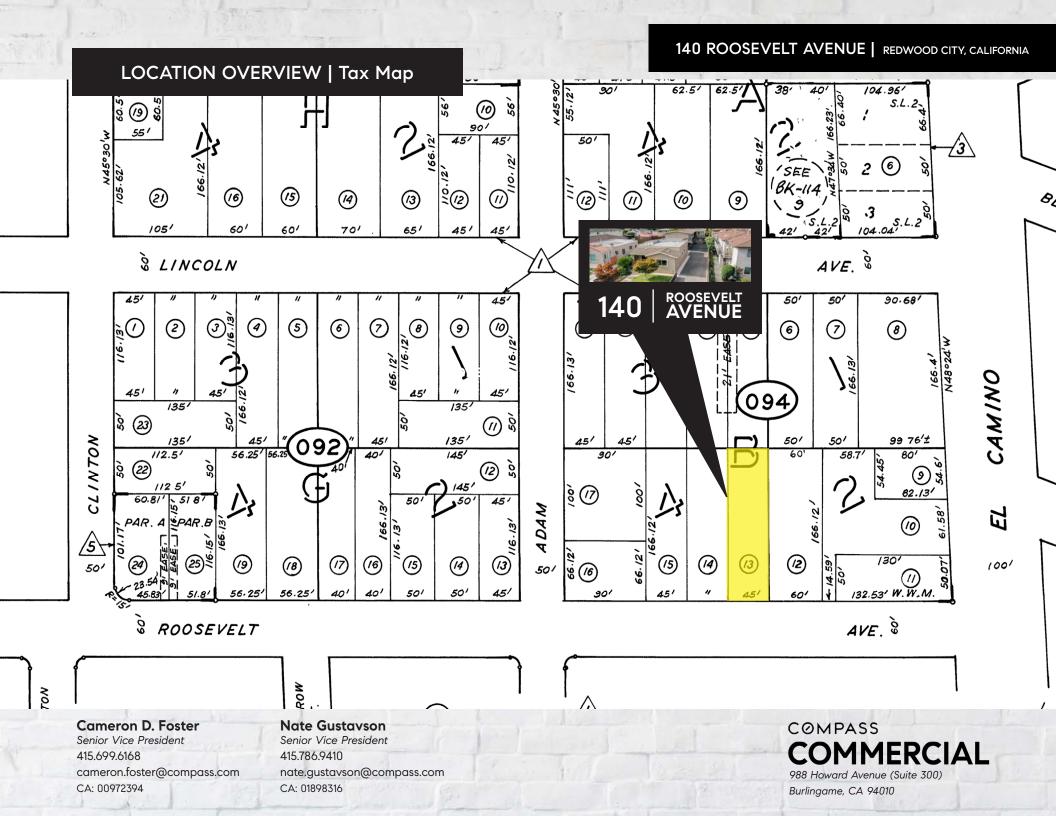


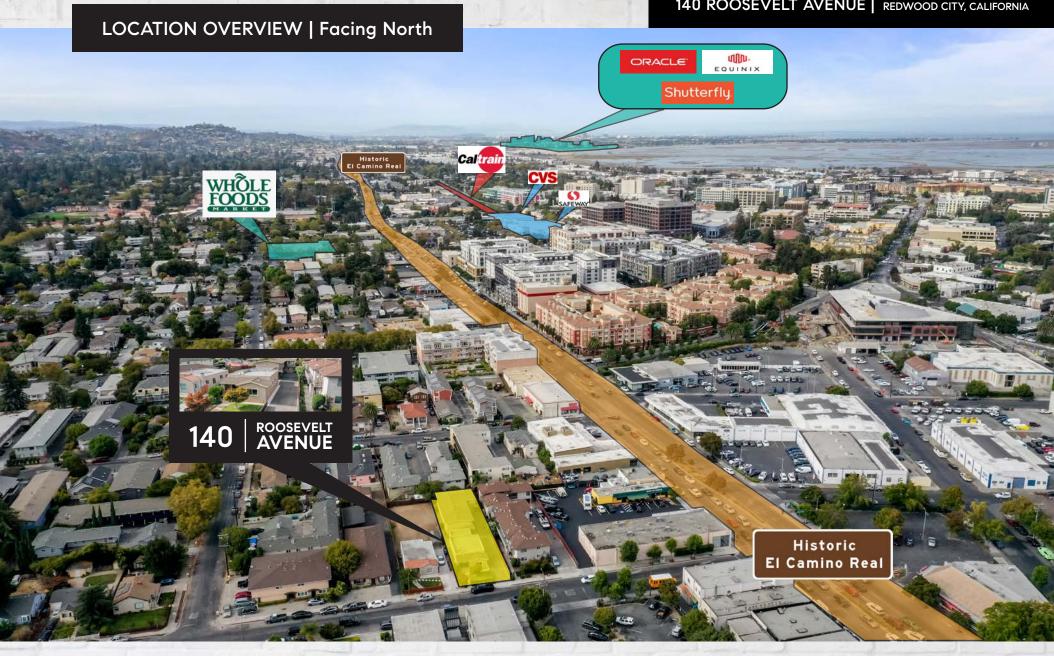


Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394









Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



LOCATION OVERVIEW | Facing East



Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394 Nate Gustavson Senior Vice President 415.786.9410 nate.gustavson@compass.com CA: 01898316

LOCATION OVERVIEW | Facing South



Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394 Nate Gustavson Senior Vice President 415.786.9410 nate.gustavson@compass.com CA: 01898316

REDWOOD CITY

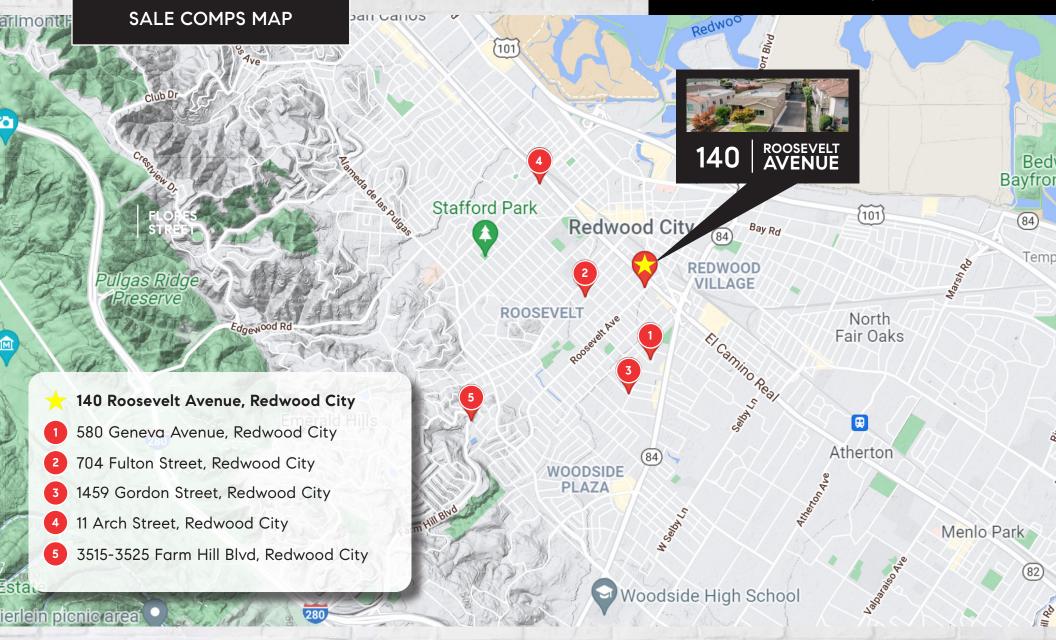
REDWOOD CITY

The City of Redwood City is a San Francisco Bay Area community located in the heart of Silicon Valley, the technology-rich region extending from the San Francisco Peninsula to the foothills of the Santa Cruz Mountains. Being so centrally located, Redwood City is approximately 27 miles south of San Francisco, and 24 miles northwest of San Jose.

Redwood City is the third largest city in the County of San Mateo, with 85,992 residents. The city enjoys an average of 255 sunny days a year, which it boasts via the city slogan: "Climate Best by Government Test". Incorporated in 1867, Redwood City is home to the San Mateo County History Museum (located in the county's old courthouse) and the only active deep-water port within the south bay of San Francisco. Ampex, Avangate, BigBand Networks, BroadVision, Crystal Dynamics, DPR Construction, Electronic Arts, GoFundMe, Informatica, iPass Inc., Jivox, Openwave, Oracle, Shutterfly, Support.com, Evernote, Equinix, i2c Inc, YuMe, and iCracked are based in Redwood City.

The city's vibrant downtown, quickly becoming known as the entertainment hub of the San Francisco Peninsula, offers residents, visitors, and businesses a unique retail, entertainment, and restaurant experience. U.S. Route 101 passes through Redwood City as it goes along the Peninsula. Other major thoroughfares include El Camino Real (Route 82); Woodside Rd (Route 84), and I-280, which passes west of the city. Redwood City has a stop on Caltrain, and local bus service is provided by SamTrans.

Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394 Nate Gustavson Senior Vice President 415.786.9410 nate.gustavson@compass.com CA: 01898316



Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



SALE COMPARABLES



580 Geneva Avenue Redwood City, CA 94061



704 Fulton Street Redwood City, CA 94061



1459 Gordon Street Redwood City, CA 94061

Sale Price	\$3,998,000	Sale Price	\$3,300,000	Sale Price	\$5,424,000
Units	8	Units	7	Units	12
Price/Unit	\$499,750	Price/Unit	\$471,429	Price/Unit	\$452,000
Sqft	7,698	Sqft	7,151	Sqft	11,931
Price/Sqft	\$519	Price/Sqft	\$461	Price/Sqft	\$549
Rooms	26	Rooms	26	Rooms	40
Price/Room	\$153,769	Price/Room	\$126,923	Price/Room	\$135,600
Unit Mix	(2) 2Br/1Ba; (6) 1Br/1Ba,	Unit Mix	(1) 3Br/2Ba; (3) 2Br/1Ba; (3) 1Br/1Ba	Unit Mix	(1) 2Br/1.5Ba; (3) 2Br/1Ba; (8) 1Br/1Ba
Cap Rate	4.00%	Cap Rate	4.14%	Cap Rate	3.96%
GRM	17.60	GRM	15.76	GRM	18.47
Year Built	1958	Year Built	1964	Year Built	1947
COE	Pending	COE	6/23/2021	COE	10/2/2020

Comments:

Kitchens and baths not yet updated. Exterior updating needed.

Comments:

Inferior unit mix. Kitchens and baths not yet updated.

Cameron D. Foster

Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



SALE COMPARABLES



11 Arch Street Redwood City, CA 94061



3515-3525 Farm Hill Boulevard Redwood City, CA 94062

Sale Price	\$2,766,050	Sale Price	\$3,550,000		
Units	5	Units	7		
Price/Unit	\$553,210	Price/Unit	\$507,143		
Sqft	3,443	Sqft	6,496		
Price/Sqft	\$803	Price/Sqft	\$546		
Rooms	17	Rooms	26		
Price/Room	\$162,709	Price/Room	\$136,538		
Unit Mix	(1) 3Br/2Ba; (4) 1Br/1Ba	Unit Mix	(5) 2Br/1Ba; (2) 1Br/1Ba		
Cap Rate	4.56%	Cap Rate	3.70%		
GRM	18.75	GRM	17.73	have a first and	
Year Built	1920	Year Built	1961		3
COE	8/21/2020	COE	4/24/2020		1

Comments:

Inferior unit mix. House in front and four units in back.

Comments:

Older interior finishes.

Cameron D. Foster

Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



SALE COMPARABLES



DATA SUMMARY

Property Address	City	Price	COE	GRM	CAP	\$/SF	\$/Units	\$/Rooms
580 Geneva Ave	Redwood City	\$3,998,000	Pending	17.60	4.00%	\$519	\$499,750	\$153,769
704 Fulton St	Redwood City	\$3,300,000	6/23/2021	15.76	4.14%	\$461	\$471,429	\$126,923
1459 Gordon St	Redwood City	\$5,424,000	10/2/2020	18.47	3.96%	\$455	\$452,000	\$135,600
11 Arch St	Redwood City	\$2,766,050	8/21/2020	18.75	4.56%	\$803	\$553,210	\$162,709
3515-3525 Farm Hill Blvd	Redwood City	\$3,550,000	4/24/2020	17.73	3.70%	\$546	\$507,143	\$136,538
AVERAGES		\$3,807,610		17.66	4.07%	\$557	\$496,706	\$143,108
design and the							11	1.11
140 Roosevelt Ave	Redwood City	\$2,650,000	Asking Price	17.25	3.60%	\$609	\$530,000	\$147,222

Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394



Exclusively Listed by:

Cameron Foster Senior Vice President 415.699.6168 CA: 00972394

COMPASS

COMMERCIAL



Nate Gustavson Senior Vice President 415.786.9410 CA: 01898316

Cameron D. Foster Senior Vice Presiden 415:699-6168 cameron.foster@campas: CA: 90972394 late Gustavson

ate quistavison@compass.co